# Anshul Saxena

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### Work Experience:

Paper Machine Wire Industries Dec-2012 - Till Now

It is a Nashik based company ( A division of **M/s. Shalimar Wire Industries.ltd, Kolkata)** and was Established in 1970, They are Manufactures of Stainless Steel Wire Cloth(Mesh and Doctor Blades for Paper Mills) .

**Designation- Astt.Manager(Marketing) (North)**

Responsibilities:-

* Selling Stainless Steel wire meshes of different types and sizes to Paper Mills.
* Making sales reports.
* Maintain regular contact with the old and new Paper mills.
* To give the management the suggestions and strategies for the sales promotion.
* To Achieve the given targets.
* To maintain proper liason with the HO.
* To Partially look after AFTER SALES SERVICE.

Regent Granito India Limited Oct-2010- Sept-2012.

A Gujarat based company, established in 1994 in India, Makers of Renowned (REGENT BRAND VITRIFIED FLOOR AND WALL TILES).

**Designation - Marketing Executive**

Responsibilities:-

* Selling tiles of different size and shape to the vendors especially in Delhi-NCR.
* Appointing new distributors in the market.
* Making sales reports and maintaining data of old and new customers.
* Calling and meeting the new building contractor’s for direct sales.
* Maintain relationship with the old and new builders in the dedicated area.
* Work sincerely to achieve the given targets.
* Help the distributors and direct customers in the after sales service.

**Techanica Engineers** . April-2007- Sept 2009

It’s a Delhi based company started in 1980, basically into trading of spray guns (used in foundries)

Mainly in NORTH INDIA.

Designation- Sales Executive

Responsibilities-

* Selling spray guns in Delhi/NCR.

**Education:**

* Master in Business Administration (MBA).
* Bachelors of Business Administration (BBA).
* GNIIT from NIIT.
* XIIth Passed.
* Xth Passed.

**Technical Skills:**

Word Processors : MS Word

Spreadsheets : MS Excel

### Strengths:

* I believe in maintaining high standard of work.
* Good Team Work With Positive Approach.
* I believe in sincerity and dedication in the execution of the work given to me.

**Personal Profile**  Name : ANSHUL SAXENA Father’s Name : Mr. A.K SAXENA Mother’s Name : Mrs. RANI SAXENA Date of Birth : 1st August,1984 Languages : English, Hindi Place : Delhi

**Declaration**  I hereby declare that all the above information furnished by me is true to the best of my knowledge and belief.

Date: ANSHUL SAXENA